

# **Fact Sheet**

The British Columbia Real Estate Association (BCREA) is the professional association for more than 23,000 REALTORS® in BC, focusing on provincial issues that impact real estate. Working with the province's 11 real estate boards, BCREA provides continuing professional education, advocacy, economic research and standard forms to help REALTORS® provide value for their clients.

To demonstrate the profession's commitment to improving <u>Quality of Life</u> in BC communities, BCREA supports policies that help ensure economic vitality, provide housing opportunities, preserve the environment, protect property owners and build better communities with good schools and safe neighbourhoods.

### **Multiple Listing Service® Sales**

REALTORS® helped their clients sell 103,763 homes on the Multiple Listing Service® (MLS®) in 2017, a 7.5 per cent decrease from 2016. Consumers invested roughly \$73.6 billion in residential real estate across BC in 2017, down 5.1 per cent compared to 2016. The average MLS® residential price in 2017 was \$709,579, up 2.7 per cent from 2016.

MLS® is a cooperative marketing system used only by Canada's real estate boards to ensure maximum exposure of properties listed for sale.

#### **Economic Impact**

According to a 2017 study from The Canadian Real Estate Association, each home sale on the MLS® in BC between 2014 and 2016 generated \$67,800 in related expenditures in the three years after the sale. These expenditures include: general household purchases, moving costs, renovations, legal and appraisal services.

## **BCREA**

Established: 1976

President: James Palanio
President-Elect: Michael Trites
Past President: Jim Stewart
CEO: Darlene K. Hyde

REALTOR® Directors: Anthony Bastiaanssen

Ray Harris Kyle Hislop Dan Morrison Cory Raven

Katherine Rutherford

Public Directors: Kam Raman

Mark Sakai

BCREA staff: 26

purchases, moving costs, renovations, legal and appraisal services, as well as roughly \$7,000 in transfer taxes.

### **Professionalism**

REALTORS® are trusted advisors who help consumers make some of the largest purchases of their lives. As professionals, REALTORS® are committed to high standards of customer service, ethics and education. REALTORS® are licensed by the province through the Real Estate Council of British Columbia, as legislated by the Real Estate Services Act.

Every real estate professional who joins a BC real estate board automatically becomes a member of BCREA and of <u>CREA</u>. These organizations work together to represent REALTORS® on municipal, provincial and national issues, and to provide an array of services. The REALTOR® trademark that identifies a licensed real estate professional who is a member of CREA, and as such to a high standard of professional service and a strict code of ethics.

### **More Information:**

Visit BCREA Online (www.bcrea.bc.ca) or contact:

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