

EXTERNAL VENDOR PDP COURSES			
VENDOR	FORMAT	COURSE TITLE	CREDITS
Barbara Bell-Olson	F2F	Multiple Offers	6
Barbara Bell-Olson	F2F	Writing Enforceable Contracts 101	6
Barbara Bell-Olson	F2F	Writing Enforceable Contracts 102	6
Barbara Bell-Olson	F2F	Writing Enforceable Contracts 103	3
Barbara Bell-Olson	F2F	Writing Enforceable Contracts 104	3
CCIM	F2F	Advanced Market Analysis for Commercial Real Estate	6
CCIM	F2F	Advanced Negotiation Workshop	9
CCIM	F2F	Foundations for Success in Commercial Real Estate	9
CCIM	F2F	Getting What You Want: Commercial Real Estate Negotiations	6
CCIM	F2F	Introduction to Commercial Investment Real Estate Analysis	9
CCIM	F2F	Introduction to Development Workshop	9
CCIM	F2F	Investment Analysis for Commercial Investment Real Estate (CI 104)	9
CCIM	F2F	Market Analysis for Commercial Investment Real Estate (CI 102)	9
CCIM	F2F	User Decision Analysis for Commercial Investment Real Estate (CI 103)	9
CREA	F2F	Certified Real Estate Brokerage Manager: Building a Business Plan That Gets Results	6
CREA	F2F	Certified Real Estate Brokerage Manager: Recruiting for Success	6
CREA	F2F	Certified Real Estate Brokerage Manager: Managing a Multigenerational Business	6
CREA	F2F	Certified Real Estate Brokerage Manager: Exit Strategies for Real Estate Brokerage Owners	6
EDS Pumps & Water	F2F	Private Wells: What REALTORS® Should Know	3
IBBA	Online	Finance Fundamentals for Brokers	6
IBBA	F2F	Analyzing and Recasting Financial Statements	9
IBBA	Online	Introduction to Business Brokerage	6

IBBA	F2F	Introduction to Pricing Small Businesses	6
IBBA	Online	Introduction to Pricing Small Businesses Level 2	6
IBBA	Online	Managing the Due-Diligence Process	3
IBBA	Online	Managing Transactions	6
IBBA	Online	Understanding Financials	6
JIBC	F2F	Foundations of Conflict Resolution	12
Langara	F2F	Property Management - Residential	12
Langara	F2F	Real Estate Appraisal	12
Langara	F2F	Real Estate Finance	12

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Langara	F2F	Real Estate Investment Analysis	12
Langara	F2F	Real Estate Law	12
Langara	F2F	Real Estate Mathematics	12
Langara	F2F	Residential Construction	12
NAR - Certified Property Specialist Course	F2F	Asia/Pacific & International Real Estate	6
NAR - Certified Property Specialist Course	F2F	Europe & International Real Estate	6
NAR - Certified Property Specialist Course	F2F	Global Real Estate: Local Markets	6
NAR - Certified Property Specialist Course	F2F	The Americas & International Real Estate	6
NAR - Certified Property Specialist Course	F2F	The Business of US Real Estate	6
PAMA	Online	Agency for Property Managers	6
PAMA	Online	Insurance for Strata Managers	6

PAMA	Blended	Real Estate E&O Insurance Legal Update for Rental Managers	6
PAMA	Blended	Real Estate E&O Insurance Legal Update for Strata Managers	6
REBGV	F2F	Hazards of Older Homes	6
REBGV	F2F	Introduction to the Principles of Commercial Leasing	6
REBGV	F2F	Introduction to Commercial Real Estate Investment Analysis	6
REBGV	F2F	Introduction to Listing & Selling Commercial Development Sites	6
REBGV	F2F	Introduction to Listing & Selling Commercial Investment Property	6
REBGV	F2F	Introduction to Project Marketing	6
REBGV	F2F	Introduction to Taxation & Analysis of Commercial Investment Property	6
REBGV	F2F	Introduction to the Commercial Leasing Process & Negotiation Tactics	6
REBGV	F2F	Market Valuation and Adjustments for REALTORS®	6
REBGV	F2F	Project Marketing Level 2	6
REBGV	F2F	Rental Property: Issues and Implications for REALTORS®	6
REBGV	F2F	Understanding Depreciation Reports for REALTORS®	6
REBGV	F2F	Leveraging the Data Input Form – Maximise Exposure and Minimize Risk	6
REBGV	F2F	Homeowner Protection Act – Protecting Your Sellers and Yourself	6
REBGV	F2F	GST for REALTORS® and Real Estate Transactions	6
Peter Morris	F2F	Masterguide to Leasing	6

UBC/Sauder	Online	Accounting and Taxation Considerations for a Real Estate Business (157)	6
UBC/Sauder	Online	Adjustment Support in the Direct Comparison Approach (CPD 123)	3
UBC/Sauder	Distance Education	Advanced Computer-Assisted Mass Appraisal (BUSI 444)	12
UBC/Sauder	Distance Education	Agricultural Guided Case Study (BUSI 497)	12
UBC/Sauder	Online	Agricultural Valuation (CPD 103)	9
UBC/Sauder	Online	Appraisal Review (CPD 115)	6

UBC/Sauder	Online	Appraisal Valuation Models (AVMs) - The Business of Mass Appraisal (CPD 143)	3
UBC/Sauder	Distance Education	Broker's Licensing Course and Exam	12
UBC/Sauder	Online	Business Enterprise Valuation (CPD 101)	6
UBC/Sauder	Online	Business Strategy: Managing a Profitable Real Estate Business (CPD 154)	3
UBC/Sauder	Online	Buy Smart: Commercial Property Acquisition (CPD 135)	3
UBC/Sauder	Distance Education	Canadian Real Property Law and Real Estate Ethics (BUSI 112)	12
UBC/Sauder	Distance Education	Case Studies in Appraisal I (BUSI 442)	12
UBC/Sauder	Distance Education	Case Studies in Appraisal II (BUSI 452)	12
UBC/Sauder	Online	Commercial Appraisal Basics (CPD 131)	9
UBC/Sauder	Distance Education	Commercial Property Analysis (BUSI 401)	12
UBC/Sauder	Distance Education	Commercial Property Management (BUSI 451)	12
UBC/Sauder	Distance Education	Creative Critical Thinking: Advancing Appraisal to Strategic Advertising (CPD 110)	9
UBC/Sauder	Distance Education	Critical Analysis and Forecasting in Real Estate (BUSI 460)	12
UBC/Sauder	Distance Education	Decision Analysis: Making Better Real Property Decisions (CPD 111)	9
UBC/Sauder	Online	Entrepreneurship and Small Business Development (CPD 153)	3
UBC/Sauder	Online	Exploratory Data Analysis: Next Generation Appraisal Techniques (CPD 141)	9
UBC/Sauder	Online	Exposure & Marketing Time: Valuation Impacts (CPD 117)	3
UBC/Sauder	Online	Expropriation Valuation (CPD 122)	3
UBC/Sauder	Online	Financial Analysis with Excel (CPD 152)	6
UBC/Sauder	Distance Education	Foundations of Real Estate Appraisal (BUSI 330)	12
UBC/Sauder	Distance Education	Foundations of Real Property Assessment and Mass Appraisal (BUSI 443)	12
UBC/Sauder	Online	Fundamentals of Reserve Fund Planning (CPD 891)	12
UBC/Sauder	Online	Geographic Information Systems and Real Estate (CPD 144)	6
UBC/Sauder	Distance Education	Getting to Green - Energy Efficient and Sustainable Housing (CPD 126)	6
UBC/Sauder	Online	Green Value - Valuing Sustainable Commercial Buildings (CPD 125)	6

UBC/Sauder	Online	Highest and Best Use Analysis (CPD 105)	3
UBC/Sauder	Online	Hotel Valuation (CPD 104)	6
UBC/Sauder	Online	Human Resources Management Considerations in Real Estate (CPD 159)	6
UBC/Sauder	Distance Education	Income Property Guided Case Study (BUSI 499)	12
UBC/Sauder	Online	Industrial Property Valuation (CPD 129)	6
UBC/Sauder	Online	Land Valuation (CPD 116)	6
UBC/Sauder	Online	Law and Ethical Considerations in Real Estate Business (CPD 160)	6
UBC/Sauder	Online	Lease Analysis (CPD 109)	6
UBC/Sauder	Online	Machinery and Equipment Valuation (CPD 118)	6
UBC/Sauder	Online	Marketing and Technology Considerations for a Real Estate Business (CPD 158)	6
UBC/Sauder	Online	Mass Appraisal - Regression Analysis in Real Estate (CPD 142)	9
UBC/Sauder	Distance Education	Micro Foundations of Real Estate Economics (BUSI 100)	12
UBC/Sauder	Online	More than Just Assessment Appeals - The Business of Property Tax Consulting (CPD 127)	9
UBC/Sauder	Online	More than Just Form-Filing: Creating Professional Residential Appraisal Reports (CPD 132)	3
UBC/Sauder	Distance Education	Mortgage Broker in BC Supplemental Course and Exam	12
UBC/Sauder	Online	Multi-Family Property Valuation (CPD 106)	6
UBC/Sauder	Online	Office Property Valuation (CPD 107)	6
UBC/Sauder	Online	Organizing and Financing a Real Estate Business (CPD 156)	3
UBC/Sauder	Online	Protecting Condo Investments (CPD 145)	6
UBC/Sauder	Online	Real Estate Consulting: Forecasting (CPD 112)	9
UBC/Sauder	Distance Education	Real Estate Development I (BUSI 445)	12
UBC/Sauder	Distance Education	Real Estate Development II (BUSI 446)	12
UBC/Sauder	Online	Real Estate Finance Basics (CPD 151)	9
UBC/Sauder	Distance Education	Real Estate Finance in a Canadian Context (BUSI 221)	12
UBC/Sauder	Distance Education	Real Estate Investment Analysis and Advanced Income Appraisal (BUSI 331)	12

UBC/Sauder	Online	Real Property Law Basics (CPD 150)	9
UBC/Sauder	Distance Education	Rental Property Management Supplemental Course and Exam	12
UBC/Sauder	Distance Education	Request For Proposals (RFPs) - Winning Strategies (CPD 113)	6
UBC/Sauder	Online	Reserve Fund Planning Guided Case Study (CPD 899)	12
UBC/Sauder	Online	Residential Appraisal Basics (CPD 130)	9
UBC/Sauder	Online	Residential Appraisal: Challenges and Opportunities (CPD 124)	6
UBC/Sauder	Distance Education	Residential Property Analysis (BUSI 400)	12
UBC/Sauder	Distance Education	Residential Property Guided Case Study	12
UBC/Sauder	Distance Education	Residential Property Management (BUSI 441)	12
UBC/Sauder	Online	Retail Property Valuation (CPD 128)	6
UBC/Sauder	Online	Rural and Remote Property Valuation (CPD 134)	3
UBC/Sauder	Online	Seniors Facilities Valuation (CPD 108)	6
UBC/Sauder	Distance Education	Statistical and Computer Applications in Valuation (BUSI 344)	12
UBC/Sauder	Online	Statistics 101: Math Literacy for Real Estate Professionals (CPD 140)	6
UBC/Sauder	Distance Education	Strata Management Supplemental Course and Exam	12
UBC/Sauder	Online	Submerged Land Valuation (CPD 121)	9
UBC/Sauder	Online	Succession Planning for Real Estate Professionals (CPD 155)	6
UBC/Sauder	Distance Education	Urban and Real Estate Economics	12
UBC/Sauder	Online	Urban Infrastructure Applications (CPD 120)	6
UBC/Sauder	Online	Urban Infrastructure Policies (CPD 119)	6
UBC/Sauder	Online	Valuation for Financial Reporting - Real Property Appraisal and IFRS (CPD 114)	3
UBC/Sauder	Online	Valuation of Property Impairments and Contamination (CPD 102)	9
UBC/Sauder	Online	Valuing Residential Condominiums (CPD 133)	3
UBC/Sauder	Online	Waterfront Residential Property Valuation (CPD 136)	6