



Background

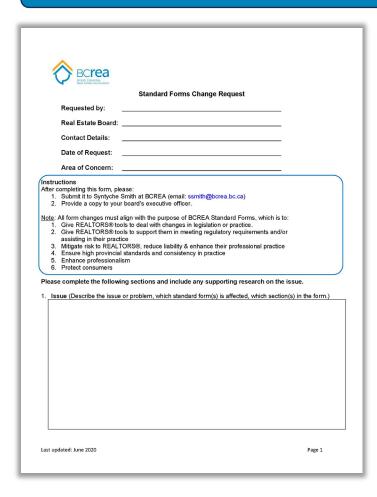
- BCREA creates forms and clauses that have provincial applications to help ensure consistency.
- As of the November 2023 launch, there will be 75 Standard Forms and more than 50 clauses available for BC REALTORS®.
- Several of the forms, such as the Contract of Purchase and Sale, are jointly owned by BCREA and the Canadian Bar Association, BC Branch.
- BCREA Standard Forms are available for REALTORS®' use through CREA's WEBForms®. The new form and form revisions will be available for use on November 15, 2023.

Form Revisions & Creation Process

- 1. Standard Forms Change Request Submission
- 2. BCREA Initial Review
- 3. Standard Forms Committee Review & Recommendation
- 4. BCREA Decision
- 5. Implementation
- 6. Consultation
- 7. Forms Launch

Form Revisions & Creation Process

Standard Forms Change Request Submission



Suggestions for changes or new forms and clauses can be submitted using the **Change Request Form** found in Standard Forms Resources on BCREA Access

Revision Request Form - British Columbia Real Estate Association (bcrea.bc.ca)

Form Revisions & Creation Process

Standard Forms Committee Review & Recommendation

The Standard Forms Committee meets three times a year and is made up of a diverse group of people including:

- REALTORS®
- Managing Brokers
- Real Estate Board Staff
- Representatives from Canadian Bar Association BC Branch
- Representatives from BCFSA
- Representatives from REEOIC
- An informed consumer

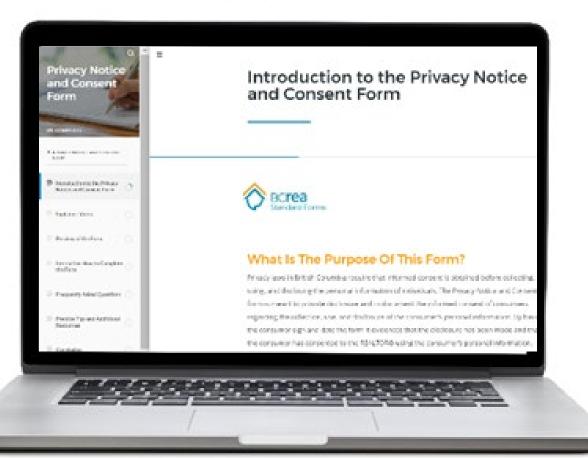


Standard Forms Toolkits

Features:

- Form Introduction
- Videos
- How to Complete Form
- Annotated Forms
- Frequently Asked Questions
- Professional Development Opportunities

www.bcrea.bc.ca/access/toolkits



InFormBot



Welcome BCREA's InFormBot, an interactive standard forms resource for REALTORS®.

InFormBot is designed to guide you through some of the most used standard forms for every phase of a typical residential real estate transaction.

Standard forms highlighted here include forms from the BC Financial Services Authority (BCFSA), Canadian Real Estate Association (CREA) and our own British Columbia Real Estate Association (BCREA) forms.

What can I help you with today?



I'm looking for standard forms information on:

Working with Sellers

Working with Buyers

BCREA Standard Forms Resources

A digital tool to assist REALTORS® navigate the most commonly used forms when:

- Working with sellers
- Working with buyers
- Accessing BCREA Standard Forms Resources

InFormBot (bcreainformbot.ca)



November 2023 Forms Release



The November 2023 Forms Release will include:

- 1 New Clause:
 - NEW Releasing Trust Account Deposit Funds Clause
- 39 Revised Forms:
 - Updated language to the Contract of Purchase and Sale Residential
 - New and revised heritage and archaeological questions for all Property Disclosure Statements
 - New Counterparts Term for multiple forms
 - Housekeeping Amendments



Releasing Trust Account Deposit Funds Clause

What Changed?

A new clause has been created to release a portion or the entire deposit funds held in a trust account to the seller on or before a specified date.

Releasing Trust Account Deposit Funds Clause

The parties confirm that the Buyer has paid a deposit equal to \$_____ [Deposit Amount] (the "**Deposit**") to _____ [Deposit Holder] (the "**Deposit Holder**") to be held in accordance with the Contract of Purchase and Sale and the Real Estate Services Act. In consideration of the parties' agreement to amend the Contract of Purchase and Sale as set out herein, the parties further agree as follows:

- A. On or before _____ [Date] [\$____ of] the Deposit (the "Directed Amount") will be paid to the Seller and such Directed Amount will no longer be held in the Deposit Holder's trust account.
- B. The Directed Amount shall continue to form part of the Purchase Price.
- C. The Directed Amount, when paid as set out above, will be NON-REFUNDABLE, unless the Seller fails to complete the sale of the Property in accordance with the Contract of Purchase and Agreement after all conditions to the Seller's obligation to complete have been satisfied or waived or if the Seller repudiates the Contract of Purchase and Sale, in which cases the Seller will return the Directed Amount to the Buyer.

The parties hereby authorize and irrevocably direct the Deposit Holder (and any Conveyancer to whom the Deposit or part thereof has been paid) to pay the Directed Amount from the Deposit held by them to the Seller without further written direction of the Buyer or the Seller.

The parties acknowledge that payment of the Directed Amount as set out above will remove such funds from the Deposit Holder's trust account. Each party acknowledges that, prior to executing this document, they have been advised to seek, and have had the opportunity to obtain, legal advice satisfactory to them regarding the legal effects and implications of the foregoing.



NEW - Counterparts Term

What Changed?

A new counterparts term has been added to multiple Standard Forms.

COUNTERPARTS: The parties agree that this Contract and any amendments or attachments thereto may be executed in counterparts by the parties and delivered originally or by facsimile, email, or other means of electronic transmission. Each such counterpart when so executed and delivered is deemed to be an original and all such counterparts of a relevant document taken together shall constitute one and the same relevant document as though the signatures of all the parties were upon the same document.

Note: The language in the counterparts term will be modified depending on the type of agreement the parties are entering into.

Contract of Purchase and Sale Residential

What Changed?

<u>Counterparts</u>: A new counterparts term has been added to the Contract of Purchase and Sale Residential and several othe contracts.

<u>Home Buyer Rescission Period Regulation</u>: Language has been added to address scenarios where the disclosures found in the Contract of Purchase and Sale do not align with the Home Buyer Rescission Period Regulation.

Notice of Rescission: Additional language has been added to acknowledge that a seller's appointee can receive a rescission notice on the seller's behalf.

<u>Final Acceptance Date</u>: Additional language has been added to the final acceptance date section.

<u>Formatting</u>: Sections of the contract have been reformatted for better functionality.

Heritage and Archaeological Disclosures

What Changed?

Heritage and Archaeological Disclosures

A property classified as a heritage site, of heritage significance, archaeological site, or of archaeological significance may impact the development of a property and its value. As such, two separate questions have been added to all versions of the Property Disclosure Statement to reduce confusion and allow sellers to select the appropriate responses

C. Are you aware of any existing or proposed heritage restrictions	
affecting the Premises (including the Premises being designated	
as a "heritage site" or as having "heritage value" under the Heritage	
Conservation Act or municipal legislation)?	
D. Are you aware of any existing or proposed archaeological restrictions	
affecting the Premises (including the Premises being designated	
as an archaeological site or as having archaeological value under	
applicable law)?	

Tenant Occupied Property – Buyers Notice to Seller for Vacant Possession

What Changed?

Additional language has been added to contemplate scenarios where a seller and a tenant have mutually agreed to end the tenancy prior to the date a buyer requests vacant possession.



Additional Feedback?

If you have any feedback or questions, please contact us at standardforms@bcrea.bc.ca